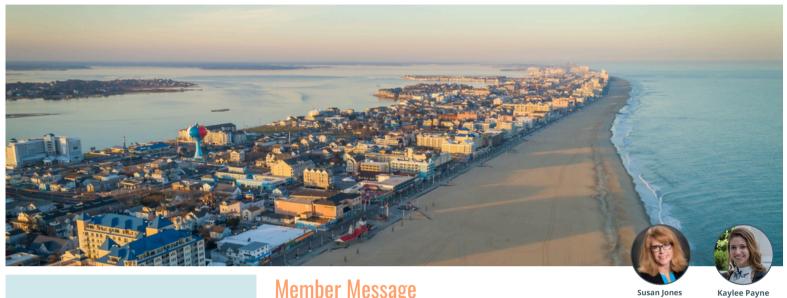


### HOSPITALITY HOTLINE

May 2025



### What's in this issue?

Dine Stay Play United Program - pg. 3 Marketing Opportunities - pg. 5 FAMLI Update - pg. 6 MD Heat Stress Standards - pg. 6 Nat'l Travel & Tourism Week-pg. 7 Community Solar Savings - pg. 7

### **Dates For Your Calendar**

OCSC/OCBP Kids' Placemats - pg. 8

**Ocean City Restaurant Week** April 27 - May 11

**Nat'l Travel & Tourism Week** MTC 150th Anniv. Tour OC Life-Saving Station Museum May 8 from 2pm to 6pm

#### **TIPS/TAM Class**

Ocean Pines Library May 21 at 9am

### **Front-line Customer Service Training**

with HMRA / Chamber / UMES June 3<sup>rd</sup> - 2 sessions 10am - Noon or 6 - 8pm

### Member Message

From Executive Director, Susan L. Jones

Spring has sprung - it's the perfect time to move forward with open hearts, open minds, and a shared purpose. One fun and impactful way to do that is by taking part in DINE STAY PLAY United! This program is a great way to engage customers and get some extra exposure for your business - all while supporting folks and causes in our backyard!

As we head into the season, don't forget—we all play a role in shaping how people experience summer here in our resort town. We're all ambassadors for Ocean City, and together we can show off everything that makes this place amazing. Start with a simple smile—greet your team each day and set the tone. When your employees feel valued and appreciated, they'll pass that good energy on to your guests. Great hospitality keeps both your team and your customers coming back!

Mark your calendar for June 3<sup>rd</sup> - we're bringing back front-line Hospitality Training we'll have a morning and an evening session. Details coming soon!



### Hospitality Highlights

Whats new in the industry?

### WARM WELCOMES & CELEBRATIONS

Giving a warm welcome to **W.B. Mason Company's** newest team member, **Dalton Foxwell**. Congratulations to **Michael James**, **James Hospitality,** on the birth of his newest granddaughter, Charlotte. A great example of a Hospitality Career Path, **The View** hired a new head chef, **Jackson Lewis**, who graduated from Worcester Tech & was the Sous Chef at Ocean 13 for 3 years! Phill Cropper, Worcester Technical High School, was named Teacher of the Year - way to go Phil! Adela Byrne was promoted to Regional Director of Revenue Management at Stonebridge Companies. Marwan Ayesh, Carousel Oceanfront Hotel, will be filling in as GM until the end of the summer and, the Carousel Oceanfront Hotel welcomed a new HR Manager, **Kyra Baynard**. **Kelsey Batchellor** is the newest Inside Sales Representative at **Action Elevator**. Congrats to **Lisa Avedolette**, new GM at the Lankford Hotel. The Town of OC announced Raymond I. **Austin's** appointment as the new Chief of Police for OCPD. With over 30 years of experience in law enforcement and a long history of community engagement, Chief Austin returns to lead the department he has served since 1991.

Congratulations to the **Hyatt Place Ocean City** on their expansion with 63 new city-view rooms and studio suites one block west of their main hotel. The **Princess Royale Oceanfront Resort** just completed its \$20 million renovation to enhance



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luxury in Ocean City. We have a few new restaurants in town opening this summer - **Seacrets Hideaway** is set to have its grand opening this summer. **Dough Roller** is now serving Dayton's Breakfast from their carry-out window at their S. Division St. location near the inlet. **Jolly Jellyfish Beach Club**'s opening date should be Thursday May 8th. **Matt Ortt Companies** has taken over the old Tony's Pizza location which will become **Flamingo Coast**.

### SAD GOODBYES

Our sincerest condolences to **Gary Leach, Sodexo**, on the loss of his father.



Pictured L to R: Chad Olenchick, Melissa Laws, Megan Alvarado, Dan Jasinski, Ruth Waters, Jeremy Brink, Keith Whisenant, Garvey Heiderman, and Nadine Horsey.

(not pictured - Cole Taustin, Dave Robinson, Michael James, Wes Hanna, and Rick Staub )

### 2025 - 2026 OCHMRA Board of Directors

On Thursday, April 17, we installed our 2025 - 2026 Board of Directors. **Ruth Waters**, Harrison Group Hotels & Restaurants, was installed as the incoming President. **Dan Jasinski**, Stonebridge Companies, remained as the 1st Vice President, and the 2nd Vice President is **Cole Taustin**, Taustin Restaurant Group. The newly installed Secretary-Treasurer is **Keith Whisenant**, Residence Inn Marriott OC.

The 3-year Board of Directors installed included **Jeremy Brink** of Ocean 13, **Michael James** of James Hospitality, and **Wes Hanna** of Harpoon Hanna's. The 2-year Directors included **Megan Alvarado** of Happy Jack Pancake House, **Dave Robinson** of Boardwalk Hotel Group, and **Melissa Laws** of Hampton Inn Bayfront. Serving as 1-year Directors are **Chad Olenchick** of Cabanas Beach Bar & Grille, **Nadine Horsey** of Pit-n-Pub, and **Rick Staub** of Princess Royale Resort. **Garvey Heiderman** of The Hobbit is the Immediate Past President.



Once again, we've partnered with the United Way Lower Eastern Shore (UWLES) to produce **DINE STAY & PLAY United**. This program has raise over \$345,000 for our local community since 2016. 100% of Dine, Stay & Play United proceeds stay local, benefiting our Lower Eastern Shore communities through more than 60 partner & direct service programs in Education, Health, and Financial Stability, impacting more than 150,000 local neighbors annually.

#### **How It Works**

Hotels, restaurants, and attraction venues give back to the community and create local impact in Worcester County throughout the summer. It's simple - participants choose a promo item and track sales from Memorial Day through Labor Day through your POS system, and a portion of the proceeds (your choice!) benefit UWLES - OR pledge a donation amount of your choice to give at the end of the season.

### Why it Works

Helping Local Neighbors. All proceeds stay local for UWLES and their 60 nonprofit partners to help vulnerable neighbors who in Worcester and nearby Lower Shore counties.

<u>Click Here</u> to see all their marketing benefits

## UNITED



On behalf of Jolly Roger Amusement Parks, Suzanne Jackson accepted this year's Spirit Award from UWLES for participating in their Dine, Stay & Play United program.

#### **Artists Paint OC Festival 2025**

Save the Date: August 13 - 17, 2025

Join us for the 20th annual Artists Paint OC, where artists bring the Ocean City area to life through plein air painting! By bringing together talented artists, engaged locals, and visiting art enthusiasts, this event generates a significant economic impact beyond the Art League's regular operations.

Click here to view their sponsorship opportunities











Conde Nast Traveler recently opened up submissions for their Readers' Choice Awards, and Spain Wine Bar has been nominated for the 2025 Condé Nast Traveler Readers' Choice Awards in the Restaurant category, and Ashore has been nominated for the Resorts category. And, OC was one of best beaches!!

It would be a great publicity for Ocean City if they win - <u>cast your vote here!</u>

### **Summer Work Travel Conference Recap**

The Community Support Group, led by the Ocean City Chamber of Commerce, recently held their annual Summit. Several sponsors and businesses gathered to learn from the Department of State, Social Security, the Alliance for International Exchange and others. There are 300,000 Exchange Visitors (EVs) from 200 countries, and Ocean City is the number 1 destination for students in the Bridge USA program! Last year, 376 employers welcomed 3,678 J1 Summer Work Travel EVs with a majority from Romania, Bulgaria, and the Dominican Republic. When connecting with sponsors to bring the EVs to your business, keep in mind that the goal is to offer a cultural exchange. We want the student experience during their summer in OC to be a good one; when they return to their home countries, they will sell our destination, so we can remain number 1!

Lots of useful information was shared by the Social Security Administration, including that they will no longer accept walk-ins and appointments must be made. Additionally, they suggested having the EVs fill out the application online to receive a "control #" which would then be brought to the appointment, along with proof of visa, a passport, and immigration documentation.

For all the FAQs and other information from the Summit, <u>click here</u>.

For onboarding your EVs, remember to share the Overview of Ocean City Video.







#### **Member Furniture for Sale**

Holiday Inn Express & Suites Northside is selling mirrors and lighting, \$25 for both.

If interested, contact Marie Hopper at marie@hiexocmd.com!



### **Marketing Opportunities**

Ways to promote your businesses



### **Rising Tides Festival Opportunities**

The Ocean City Convention Center will be hosting the Rising Tides Festival Saturday, November 22, 2025—a brand-new event celebrating music, arts, and coastal culture. This festival is expected to draw a vibrant crowd of attendees looking for exceptional accommodations and unique local experiences to enhance their stay.

The Tourism Department invites you to collaborate with them by providing <u>special hotel room rates</u>, <u>packages</u>, <u>and custom events</u> to help create an unforgettable festival weekend. **This is a fantastic** opportunity to showcase your property, drive additional bookings, and be part of an exciting new tradition in Ocean City.

### How You Can Get Involved:

- 🗐 Hotel Blocks, Packages & Rates Special festival pricing, bundled experiences, or value-added perks for attendees
- Custom Events & Activations Exclusive happy hours, themed brunches, wellness sessions, or entertainment at your venue, 90's karaoke, yoga on the beach etc.
- Experiential Additions Unique guest experiences that highlight the best of Ocean City

All participating partner offerings will be featured on the official Rising Tides Festival website, giving your business increased visibility among thousands of festival attendees.

For more details on the Rising Tides Festival, visit the Rising Tides Festival Website.



### **Free Promotional Opportunity**

List your deals, packages, and events on VisitMaryland.org

Hotels, dining, retail, attractions, and all tourism-related businesses are invited to list deals, packages, bundled multi-day experiences, incentives, loyalty programs, and discounts to be featured on VisitMaryland.org.

The Maryland Office of Tourism's promotions reach millions of potential visitors, targeting the state's overnight travel markets through interactive advertisements, social media, and e-newsletters encouraging them to enjoy getaways in Maryland and find deals on VisitMaryland.org

Check out their <u>flyer for more details</u>

### **Midweek Smiles Campaign**

Attract Visitors to Ocean City Sunday through Thursday.

We recently launched our Midweek Smiles campaign — designed to give your business a Midweek boost during the slower Sunday through Thursday stretch.

As a hotel, restaurant, or attraction member, you have the opportunity to create a special Midweek offer that gives visitors a reason to Stay, Play, & Dine — Midweek!

We've teamed up with the Town of Ocean City to help spread the word — all Midweek deals will be featured on <a href="OcVisitor.com">OcVisitor.com</a> and <a href="Occaen.com">ococean.com</a>. This is a year-round campaign, so you can submit your Midweek offer anytime! To get started, email kaylee@ocvisitor.com!





### **Business Briefs**



The Maryland General Assembly <u>passed a final bill</u> to establish new implementation dates for Maryland's paid family and medical leave insurance program:

- Payroll deductions will begin January 1, 2027
- Benefits will become available by January 3, 2028

The Governor is expected to sign the bill in the coming weeks, and MD Labor will begin updating our proposed regulations. They will share changes to the proposed regulations via this listserv and on <u>their website</u>.

The Moore-Miller Administration understands the value that paid family and medical leave will offer to Maryland workers, families, and employers. The decision to extend the implementation timeline for this critical program was not made lightly, but it was the responsible path to take given the unprecedented level of uncertainty resulting from recent federal actions. They remain firmly committed to building a program that will support Marylanders for generations to come.

#### **Your Voice Matters**

Worcester County Health Department releases new Community Health Assessment Survey

The Worcester County Health Department (WCHD) is proud to announce that the <u>Community Health Assessment (CHA) survey</u> is officially open to anyone who lives, works, or plays in Worcester County - it is completely voluntary, anonymous, and all information provided will be kept confidential.

The goal of the survey is to gather the community's opinions about the health of themselves and the community overall. The WCHD and partnering agencies will use the results of this survey and other information to identify the most important health issues that will be addressed in the 2026 Community Health Improvement Plan (CHIP).

For questions about the survey, please contact worcester.health@maryland.gov.

### Key Requirements: Maryland Heat Stress Standards

The COMAR 09.12.32 Heat Stress Standards are effective as of September 30, 2024

Maryland Occupational Safety and Health (MOSH) Heat Stress Standards apply to both indoor and outdoor workplaces where employees are exposed to a heat index at or above 80 degrees Fahrenheit.

The heat index, or apparent temperature, is an indication of what the temperature feels like to the body while taking into account relative humidity and air temperature.

Occupational exposure to heat stress may cause employee injuries or illnesses. The Heat Stress Standards were implemented to protect employees from heat hazards.

MD Heat Illness Prevention Standard Powerpoint

Key Requirements



### Resources

### **Hospitality Hiring Resources**

Are you in need of hiring resource that are either FREE or LOW-COST? These resources may be able to guide you or provide the support you need.

### **Ocean City Parking Information**

The Town is upgrading its parking system by removing parking kiosks and implementing payment via ParkMobile.

#### **National Travel & Tourism Week**

Mark your calendar for #NTTW25—May 4–10, 2025—as we celebrate an industry that fuels opportunity and connects us all.

National Travel and Tourism Week (NTTW) is an annual tradition that highlights travel's essential role in driving economic growth, creating jobs, and enhancing quality of life across the United States. Since 1983, the industry has come together each May to recognize and amplify the impact of travel in communities nationwide.

Travel is one of America's most powerful economic engines—supporting 15 million jobs, generating \$2.9 trillion in economic output, and funding essential public services. It strengthens every sector of the economy, from restaurants and retail to tech, manufacturing, & agriculture.

Resources to help you engage in NTTW are now available.

### **Find-A-Kid Program**

The "Find a Kid" program is a comforting service that hotels can offer to guests with young children. Already successfully launched last year, this program gives parents peace of mind, knowing there's a reliable system in place to help reunite them with their child quickly if they get lost.



**OCHMRA will supply the first box** with your property name, address, & phone number **at no cost to you**.

- Hotels with less than 100 rooms will receive a box of 500
- Hotels with more than 100 rooms will receive a box of 1000

For more details or if you want to sign up, go to page 9.

Have questions? Reach out to Kaylee at Kaylee@ocvisitor.com or give us a call, (410) 289-6733!

### **Community Connections**





### National Travel & Tourism Week: Historic Walking Tour

Join MTC, OC Tourism & HMRA to celebrate
Ocean City's rich history in tourism and hospitality,
beginning with the "Petticoat Regime." On May
8th, from 2 - 4 pm, starting at the OC Life-Saving
Station Museum, this historic walking tour will
honor the individuals whose innovation and vision
built Ocean City into the thriving resort it is today.
By focusing on 150 years of tourism, the event will
shine a light on the pioneering spirit,
determination, and resilience of those who shaped
the town's identity. Finish with an optional Happy
Hour at the Plim Plaza from 4 - 6pm.

Click here for details



### **OCSC/OCBP Kids' Placemats**

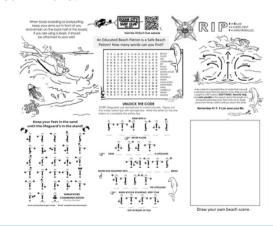
The Ocean City Surf Club has partnered with the Ocean City Beach Patrol to create educational kids' placemats, now available for local restaurants and businesses. These 10" x 14" placemats are a great way to teach children about ocean and beach safety, while keeping them entertained with coloring activities and puzzles.

By using these placemats in your business, you're helping to educate both children (and adults) on how to stay safe at the beach.

This is not a fundraiser—the placemats are offered at cost. They will be delivered directly to your business. To order, contact Tommy Vach (OCSC) at tommyvach@voxpopms.com / (443) 366-5885 or Kevan Thompson (OCSC) at kevansueoc@yahoo.com / (443) 783-7776

#### Click here to learn more!







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## FIND-A-KID

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### If the child is wearing a wristband & wanders away, here's what will happen:

- 1. If the OC Lifeguards or OCPD see a child wandering, they will first attempt to reunite the child with a parent.
- 2. If the parent cannot be located, the child will be taken to the hotel on the wristband. The lifeguard/police will notify the hotel desk clerk of the lost child.

If interested in participating, please fill out the form below and email it to susanjones@ocvisitor.com:

Property:		
Address:		
Contact Person:		
Property Phone # (for wristband):		

Please return no later than May 16, 2025!





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- Revenue Management
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- Asset Management
- Consulting

### **TESTIMONIALS**

James Hospitality has been a valued partner for over 10 years. They manage all operations, HR, and marketing with exceptional professionalism.

Their team has created a world-class experience for our guests—an experience that has directly translated to our bottom line. I can't

recommend them highly enough!

-Crystal Beach Hotel

### **HOTEL PORTFOLIO**























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